

# Tally Consulting & Business Transformation

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# Better Everyday life in business

Our tag line is “Journey of Business” - We believe businesses are great and fun journeys.

It is possible by solving complexities of business operations and creating better every day in business.

Better everyday means that Employees, Customers, Vendors, Business owners, stake holders... will be looking forward for another day in business.

# Better Ways' support in businesses

## Tally Implementation & Customization - Businesses with Accountant / Accounts team

(Benefits - Effective decisions through effective Finance and accounting data, Business growth, multifold turn around by accounts, Clarity in Statutory, Management Reports, Tally customization and more...)

## Tally on Cloud -

(Benefits - Access from anywhere. Access anytime. Automatic Tally Backup with the advantage of DRaaS service. Security of Tally accounting data from potential attacks. Online support and more...)

# Better Ways' support in businesses (contd)

## **Book Keeping** – Solopreneurs / Small businesses

(Benefits - Affordable cost, Decision making from accounting/finance data, Clarity in Statutory, periodical reports and more...)

## **Virtual Accounting Manager** – Businesses with Accountant / Accounts team

(Benefits - Accounting managerial role (shared), affordable cost, Verification of accounting data, proactive suggestions for accounting, multifold turnaround time of accounts team, Clarity in Statutory, Management Reports, suggestions and more...)

## **Business Mentoring** – Businesses who are aspiring for next level growth / stagnant

(Benefits - 2X.... 4X growth, Clarity on functional gaps, Process and system driven organization for sustainable growth, Leverage Strengths of People, Material, Money and more...)

# Sivaramakrishnan

(Chief Mentor & Consultant)

Sivaramakrishnan (SRK) has represented Finance, MIS, Sales, Support, HR, Operations, Functional, Business strategies, and Process & Systems with various organizations.

## Few Accomplishments

- ❑ Increased productivity in 7 organizations across functions resulted in enhanced daily operations.
- ❑ Achieved 2 X business growth in 14 months in 3 Businesses.
- ❑ Accomplished Effective Cost management, Enhanced profits through MIS by effective implementation of Tally in 21 organizations.

## Few Accomplishments (contd.)

- ❑ Large Customized Solutions for 7 organization in Tally - Real Estate Budget module, Nutritional Trading MIS, Production inventory system with approval and auto indent planning, Integration of Tally with Razor pay, Shopify.., Voucher approval system...
- ❑ Medium customization in Tally for 18+ organizations.
- ❑ Increased 40% productivity in Finance and Accounting Department through systems & processes in 5 organizations.
- ❑ 30+ years of experience in various functions with healthy practical process oriented approach and trend setting in Manufacturing, IT, Automobile, Textile organizations

## Few Accomplishments (contd.)

- ❑ 3X operational growth by core Time Management for 2 Business Owners.
- ❑ Lead Task force team and attained 25% increase in People Happiness Index.
- ❑ Designed and implemented cashless system across organization.
- ❑ Optimized processes - Customized MIS tools, Channel Management, Commercial Systems, Employee Reimbursement, Business Travel Management, Attendance Systems, Payment Systems, Business Operations, Jira, resulting in 30% staff satisfaction and 25% increase in staff productivity.

## Contact and Links

 810 545 0909 / 734 934 0101

[betterways@betterways.co.in](mailto:betterways@betterways.co.in)

[srkrishnan.nagarajan@gmail.com](mailto:srkrishnan.nagarajan@gmail.com)

[www.betterways.co.in](http://www.betterways.co.in)

Linked in: [linkedin.com/in/Sivaramakrishnan-n](https://www.linkedin.com/in/Sivaramakrishnan-n)



# Thank you

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